

# Take Your Success to New Heights

A national study found that Certified New Home Specialists™  
Average \$53,000 GREATER ANNUAL INCOME!

#1 New Homes Expert Dennis Walsh inspires you to achieve greater success!

## The Certified New Home Specialist™ Designation Program

(Includes the Residential Construction Certified™ Designation Course)

Brought to You by PDX HIVE

### This Training Will Change Your Life!

Learn secrets to working with Builders, Developers, Investors and Buyers to get **More Leads, Listings and Closed Transactions ... GUARANTEED.**

You'll learn how to build your business success in **Three Exciting Areas of Opportunity:**

- **Builder/Developer Representation**
- **New Home Buyer Representation**
- **Infill Building and Development**



**Your Investment Only \$499! (retail \$700)**

Seating is limited! For details and registration

visit [sellnewhomes.com/Oregon](http://sellnewhomes.com/Oregon)

or call 800-428-1122

### Your Registration Includes:

- The complete **Residential Construction Certified™** online designation course
- The complete **Certified New Home Specialist™** online designation course
- **No annual fees** to maintain your designations
- **10 CE Credits in Oregon** for completion of the online training
- Your enrollment is **Risk Free** with our **90-Day 100% Satisfaction Guarantee!**

**Please Note:** If you are unable to attend the live session, both courses can be completed entirely online self-study - call 800-428-1122 for details.



PDX HIVE  
HOME SOLUTIONS

Certified New Home Specialist™

[sellnewhomes.com](http://sellnewhomes.com) | 800.428.1122 | 949.706.3500 | Newport Beach, CA 92660



## Here's What CNHS/RCC Graduates Say ...

*"The CNHS course is a comprehensive blueprint for any Realtor® desiring to enter the new home sales business. I was surprised at the depth and breadth of the information covering every aspect of the Realtor®/builder/buyer relationship.*

*I consider the fee for this course to be one of the very best career investments I have made. I've purchased the course for one of my team members and plan to do the same for the rest of my team. Thank you for what must have been a monumental effort in creating this outstanding product for your real estate industry peers."*

**— Randy E. Dunham, Broker/Owner, Gold River, CA**

*"Exceptional! Goes way beyond my expectations. Resale agents should take this course as well. Dialogues, closing techniques, overcoming objections, etc. are fantastic! I've been in the business for 29 years and wish I had this info and knowledge from day one."*

**— Dennis R. Register, Realtor®, Chesapeake, VA**

*"I thought the entire program was awesome and will be recommending it to fellow Realtors®. This program gave me extremely useful tools to grow my business. It was very well organized and understandable. A wonderful program!"*

**— Cheryl Eskridge, Realtor®, Eagle River, WI**

*"This training will be as useful in sales of existing homes as it will be with new home sales. I would strongly recommend marketing this program to brokers who sell existing homes vs. "just" new homes. This course has been terrific!"*

**— Nancy Wilson, Realtor®, Pleasanton, CA**

*"Wonderful, wonderful, wonderful program! I use it everyday. The builder I was working with was a "B" builder ... your training, systems, and organizational tools took us to a much higher level. Following your training, my success in new home sales allowed me to actually **buy my office!**"*

**— Brian W. Tangney, Broker/Owner, Worcester, MA**

*"Wow, I learned so much more than I ever expected! I can easily say that this course will help me many times over. I will refer to my workbook often — I highly recommend this course!"*

**— Shelly Gonzales, Realtor®, Holland, MI**

*"Dennis offers a well developed step-by-step system with many excellent ideas in order to represent your clients to the highest level. My family has been developing for 35 years and I have been a broker for 18 years and would encourage everyone to take this course. Great job!"*

**— Michael Littleford, Broker, Fairhaven, NJ**

*"Extremely beneficial — you have put a tremendous amount of effort into this which can all be used toward both new homes sales and existing sales — excellent materials and presentation. Dennis did a great job of keeping things interesting. He has a lot of real estate knowledge! This information is going to greatly help my business. Thank you very much!!"*

**— Charles Bryan Nell, Realtor®, Lubbock, TX**

*"In less than 9 months following the Certified New Home Specialist™ training, I've seen our agents explode in their business! They are obtaining listings within weeks of completing this training. Thank you for training that is literally changing many of our agents lives. This is the "must have" certification for everyone in real estate!"*

**— David Poulson, San Francisco, CA**

Certified New Home Specialist™

sellnewhomes.com | 800.428.1122 | 949.706.3500 | Newport Beach, CA 92660